

Job opening at Melchers Industrial (Shanghai) Ltd.

Sales Manager – Machinery

To join our China sales team to promote the world's leading manufacturers of plastic tube production and aerosol filling equipment.

Location:

- Melchers Shanghai Office

Task Description:

- Primarily responsible for sales activities in China.
- Identifying and preparing sales and project leads.
- Taking care of our existing customers
- Developing new customers
- Collecting market feedback, analyzing competitor activities.
- Reporting to Business Managers based in Shanghai and Germany.

Candidate Profile:

- Chinese nationality.
- Strong technical background
- Self-motivated and outgoing personality.
- Good negotiation skills and self-confidence.
- Willingness to travel in the territory of China and abroad

- Ability to work independently and systematically.
- Excellent communicator and team player.
- Age: 30-40 years old.

Educational Background:

- Possess a business education qualification such as University/Technical College graduation.
- Work experience in related industries or sales experience in multinational company preferred.
- Good command in English (oral/written).
- Computer skills: Microsoft Office

Please contact Joyce Zhang to get more details and send your CV to:

joycezhang@sh.melchers.com.cn

Company Introduction:

Melchers Industrial (Shanghai) Ltd. is a specialized supplier and service provider for industrial machinery, software, industrial materials and spare parts, covering a wide range of industries and with a strong dedication to the Chinese market. We are part of the Melchers Group, a private, owner-managed partnership established in Bremen, Germany in 1806.